Bankdata is one of the biggest finance-IT companies in Denmark, providing IT solutions for the financial sector. That means all of the IT solutions a bank needs – including the development of online and mobile banking, credit and advisory tools as well as support and security. Bankdata is owned by nine Danish banks, who are also the company's customers. The banks participate actively in the planning, development and prioritization of Bankdata's activities. Bankdata was founded in 1966 and currently employs more than 750 people.

bankdata

www.bankdata.dk

Automize meets our needs

Bankdata needed an agile and dynamic setup enabling easy ramp-up and ramp-down of competences without having to commit to long-term contracts.

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"*We need agile and dynamic competences enabling us to easily ramp up and ramp down, and this is where Authomize's general business model is a great match.*"

ALLAN RIIS
CLOUD CENTER OF EXCELLENCE LEAD, BANKDATA

"Back in 2018, when we started working on our cloud strategy, we knew that we were facing a new and gigantic paradigm shift," says Allan Riis, Cloud Center of Excellence Lead at Bankdata.

LARGE, INTERNATIONAL CONSULTANCIES A NO GO

Initially, Bankdata asked a few of the large, international consultancies to present their take on how to translate the strategy into a task list. They held workshops to create a backlog and test the cooperation.

"We discovered that working with the large consultancies and their way of working was too overwhelming for us – particularly their focus on achieving commitment from both parties in the form of a long-term contract," says Allan, explaining why Bankdata started looking for other solutions on the market.

AUTOMIZE FOCUSED ON THE WORK AND WERE EAGER TO GET STARTED

One of Allan's employees knew Automize from before. "Automize brought a totally different vibe to the table. The way they approached the job and us was very down-to-earth and unobtrusive, and they were focused on our needs," Allan says.

He adds: "Automize focused on the work and were eager to get started instead of pushing for a long-term commitment from us. From the very first meeting, it was evident that Automize is a good match."

SPARRING AND EXPERTISE – EVEN FROM BACKOFFICE

"The Automize consultants are located at our offices a few days a week. They quickly blended in with our culture and way of working, becoming a part of the team," says Allan.

"At the same time, it's evident that their backoffice consists of skilled colleagues who posses competences that we're seamlessly able to draw on and contribute to. If, for example, we're exploring new areas that go beyond 'our' consultants' expertise and knowledge, Automize immediately engages their backoffice to provide sparring and expertise," Allan elaborates.

DYNAMIC RAMP-UP AND RAMP-DOWN OF COMPETENCES

"The cloud universe is constantly changing. Many large, international consultancies are selling their competences through gigantic contracts, but that doesn't work for us. We need agile and dynamic competences enabling us to easily ramp up and ramp

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down, and this is where Authomize's general business model is a great match," says Allan.

He continues: "We've been working with Automize for about a year now. We, and the project, are moving into new areas where we need different competences, so we're assigned new resources from Automize. This type of dynamic ramp-up and ramp-down on competences works really well for us."

BANKDATA'S CHANGE MATURITY DETERMINES THE PACE

Even though the project is moving into new areas, it doesn't mean that the first part of the project can be left to lead its own quiet life. As a business, you have

to be able to rely on in-house time and competences when you're left with a completely new technology stack.

"Throughout the process, Automize has been excellent at adjusting to our change maturity and our desired cadence, which has typically been slower because of, for example, compliance and legal requirements," says Allan.

"Adoption and anchoring are key when introducing new technology and new projects – otherwise you're left with this package from the consultancy that no one really knows what to do with," Allan concludes.

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